

Fall 2024 Courses for Cross-Registration

412-51 Genisys IPRO (3 credits)

Prof. Hanglem

Fridays 10:00-12:40pm

This interdisciplinary project (IPRO) is a cross-disciplinary course that will bring together undergraduate and graduate students from several IIT departments. Students will have the opportunity to interact with Chicago startups, industry professionals and venture capitalists. The course will allow students to understand the world of venture capital; learn how to conduct due diligence on a startup; learn how to evaluate startups; and prepare term sheets for funding. The course will meet on Main Campus and will follow the Main Campus academic calendar. Students should contact Prof. Hanglem at hanglem@kaplan.iit.edu with any questions or for more information about the course.

453-01 Deep Tech Commercialization (3 credits)

Prof. DeLoach

Fridays 1:50-4:30pm

The course concentrates on the preparation of business plans, methods for evaluating and screening new venture ideas, formulating and implementing business strategies for new ventures, and financing new ventures. The course will also focus on identifying, examining, and evaluating various original and growth capital sources. Emphasis will be placed on legal, financial, and tax issues related to capital formation and specific problems experienced by entrepreneurs in the high-technology space. Topics discussed include venture valuation, financing startups, financial planning, and strategy. Students should complete [this form](#) to be considered for the course. If you have any questions, please contact Prof. DeLoach at ddeloach@iit.edu.

461-01 Startup Launch (3 credits)

Profs. Chokshi & Rokop

Tuesdays 3:15-5:55pm

This course will be an overview of the Venture Design Process, and students will then begin applying the process to their own idea. To be considered for admission into the course, please complete [this form](#). If you have any questions, please reach out to the team at startupstudio@kaplan.iit.edu